November 1st, 2026

To our Fellow Fund Investors,

Perspective 2026 Annual Letter

Perspective exists because of you, and for you. We will *never* forget this. We begin this year's letter by setting context with our selected market data table, before reporting back to you on the past investment results of our unit trust funds.

Next, we discuss the thread woven throughout this year's letter - **leadership**, followed by an update on our investment strategy and outlook before we report back to you on our portfolio management actions taken and your resulting current fund positioning.

In a nutshell - A genuinely compelling long-term investment opportunity exists today in the funds you are invested in, from an expected absolute return perspective and also relative to indices.

We close out with answers to frequently asked questions and provide an update on continued improvements we have made to our firm that adds further value to you.

In our 2022 letter we quoted the phrase "*Hard times create strong people, strong people create good times, good times create weak people, and weak people create hard times*". Many parts of the world are undergoing a crossover. Persistent good times for decades created opportunities for some very weak people to occupy extremely powerful positions of leadership - be that in politics or business. These weak leaders have created hard times for just about everyone else. That is the rear-view mirror bad news.

The forward-looking and constructively long-term good news is that it is precisely these hard times that seed the ground for some strong people to take over as leaders. This offers important insights for the way we go about investing.

We hope you will enjoy finding long-term value in this year's letter.

Our work continues...

The Perspective Team [*in South Africa, France, Canada, and the United States of America*]



Perspective Investment Management (Pty) Ltd is an authorised financial services provider, **FSP No. 47672** - Registration No. **2015/211710/07**
Directors: Daniel Malan, Mikael Liefferink, John Rainier (Independent Non-Executive Chairman)

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1. Market Data

Market Data Table	September 3rd, 2017*	End September 2025	% Change September 2017 to September 2025	End October 2026	13 Month % Change**
Currency Prices					
SA Rand to US Dollar	12,8	17,3	35,2%	16,7	-3,1%
SA Rand to UK Pound	16,6	23,2	39,4%	22,4	-3,5%
SA Rand to Euro	15,3	20,3	32,1%	18,7	-7,9%
SA Rand to Canadian Dollar	10,5	12,4	18,1%	12,0	-3,6%
Government Bond Yields					
SA 10-year (in SA Rands)	8,4%	9,2%	9,5%	8,7%	-5,4%
US 10-year (in US Dollars)	2,1%	4,1%	96,7%	4,9%	19,1%
UK 10-year (in British Pounds)	1,0%	4,7%	365,3%	5,3%	12,6%
Commodity Prices					
Gold Bullion (in US Dollars per ounce)	1 333	3 860	189,6%	3 875	0,4%
Newgold ETF (**in SA Rands**)	163,5	615,2	276,2%	601,8	-2,2%
Silver Bullion (in US Dollars per ounce)	17,8	46,8	162,5%	49,1	5,0%
Platinum (in US Dollars per ounce)	1 006,0	1 560,0	55,1%	1 434,7	-8,0%
Palladium (in US Dollars per ounce)	940,0	1 262,0	34,3%	980,4	-22,3%
Iron Ore (in US Dollars per ton)	78,0	105,4	35,1%	90,8	-13,9%
Copper (in US Dollars per pound)	3,09	4,83	56,3%	6,51	34,8%
Brent Oil (in US Dollars per barrel)	52,5	66,0	25,8%	111,8	69,3%
Property Indices - Market Cap Weighted Prices (*excluding* Dividends)					
SA JSE Property Index (in SA Rands)	653	430	-34,2%	493	14,6%
MSCI World Property Index (in US Dollars)	1 010	1 477	46,3%	1 419	-3,9%
Equity Indices - Market Cap Weighted Prices (*excluding* Dividends)					
SA JSE All Share Index (in SA Rands)	56 312	107 575	91,0%	107 621	0,0%
SA JSE All Share Index (**in US Dollars**)	4 413	6 236	41,3%	6 441	3,3%
Global MSCI World Index (in US Dollars)	1 954	4 306	120,4%	4 851	12,7%

** September 3rd, 2017 marks the inception date of the Perspective Balanced Prescient Fund.*
*** We selected 13 months because it starts from the date we last reported on in the 2025 Annual Letter.*

Key observations on changes over the last 13 months:

- The South African Rand has remained stable, even strengthening.
- Global Government Bonds continued selling off, materially so.
- The strong long-term bull market in Precious Metals Prices have subsided.
- Industrial Commodity Prices were strong, specifically copper and oil where electrification and war impacted industry demand and supply dynamics.
- The South African Property Index outpaced the Global Property Index.
- The South African Equity Index lagged the Global Index.

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Expanding on increased industrial commodity prices and government bond yields:

Oil and Copper are two key industrial commodities used widely in many industries worldwide. Their hugely increased prices result in increased input costs across much of the economic value chain, which in turn increases inflation. In turn, global Reserve Banks pursuing a mandate to contain inflation have little choice but to raise and maintain high interest rates - this, despite clear evidence that global consumers are under pressure.

It is widely known that during the Covid pandemic global government bond yields were not just near zero but in some cases even *below* zero. This artificial and reckless manipulation of long-term bond yields also reduced long-term property mortgage lending rates and long-term corporate sector lending rates - resulting in all sorts of meaningful price to value, speculative, and risk tolerance dislocations around the world.

Significantly increased long-term government bond yields from a near-zero base has two key impacts for long-term investors to consider.

1. Investors who maintained exposure to long-term government bonds, e.g. in pension funds or in more traditional balanced mandates, have seen a significant proportion of their investment savings eroded - likely permanently so.

   For context and a sense of scale, there is an estimated US$95tn invested in global government bonds, and a further estimated US$42tn invested in global corporate bonds. In comparison the global public equity markets is estimated at US$120tn, and the global private equity and private credit markets combined are estimated at US$10tn. [*Sources: Gemini, OECD, ICMA, BIS, WFE*]

2. While long-term lending rates have already increased significantly, we are yet to see meaningful mark-to-market adjustments to residential property prices, growth equities and thereby leading stock market indices, private equity and private credit funds, and in general so many market participants' accommodating attitudes towards excessive risk and speculation.

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2. Unit Trust Fund Investment Results

Investment Results Table	Fund Inception Date	Annualized Total Return: Inception to End October 2026 - 9 Years	Annualized Total Return: Inception to End October 2026 - 6 Years	Total Return: 1 Year to End October 2026	Total Return: 13 Months to End October 2026
Perspective Balanced Prescient Fund - A1 Fee Class	2017 / Sep / 04	9,5%		4,1%	7,1%
Fund Benchmark: SA CPI + 5% p.a.		9,5%		9,5%	9,6%
Perspective Executive Equity Prescient Fund - A1 Fee Class	2020 / Oct / 21		12,6%	-5,0%	-1,1%
Fund Benchmark: SA CPI + 6% p.a.			10,8%	10,5%	10,6%
For Reference: JSE AllShare Index			15,2%	2,2%	3,3%

Notes:

(1) The **A1 Fee Class** *has an annual portfolio management fee of 1%+VAT. Industry regulations dictate the public disclosure of only the highest fund fee class' returns.*
(2) Industry regulations dictate the public disclosure of the most recent 1 Year time frame.
(3) The calculation of **Fund Total Returns** *are expressed in SA Rands, Includes Dividends and Interest, and is stated* **After** *All Fund Costs and Portfolio Management Fees.*
(4) The calculation of **Index Total Returns** *are expressed in SA Rands, Includes Dividends, and is stated* **Before** *any Costs.*
(5) The **Perspective Balanced Prescient Fund's highest and lowest annualized return** *since inception was* **+41,1% and -16,5%.**
(6) The **Perspective Executive Equity Prescient Fund's highest and lowest annualized return** *since inception was* **+56,5% and -8,8%.**

Both our unit trust funds delivered long-term since inception investment returns, after costs, at or ahead of their respective real [*after inflation*] return benchmarks.

In the past 13 months since our 2025 annual letter, both funds' returns have lagged their respective absolute return benchmarks - but more so in the Executive Equity Fund. The root cause was our continued ownership of South African listed businesses in both funds, where some of their share prices declined strongly - notably **WeBuyCars**, **Kumba Iron Ore**, **Pepkor**, **RCL Foods**, **Coronation**, **Ninety1**, **Tiger Brands**, and **Spar**.

We thoroughly investigated this on a first principles basis, business by business, and as objectively as possible. We assessed that - in every case except Spar [*discussed on page 14*] - these are quality and deeply undervalued businesses with positively trending long-term fundamentals. Stable, growing business valuations combined with lower share prices mean they now offer higher margins of safety and even better long-term investment value - on a forward expected return basis.

On the other side of the ledger, we experienced solid positive share price returns in both funds from South African listed holdings in the **JSE**, **British American Tobacco** , **Remgro**, **Valterra**, and **Rainbow Chicken**.

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The Balanced Fund, which also owns a number of businesses listed *outside* South Africa, experienced strong positive price returns from **Estee Lauder**, **Hochtief**, **Mapfre**, **Nutrien**, **Sprott**, **Exxon Mobil**, **TotalEnergies**, **Philip Morris International**, **Remy Cointreau**, **Henkel**, and **Rubis**.

One of the clearest ways we can show you the tangible positively trending long-term fundamentals of the businesses you own is the achieved growth in each fund's annual income distribution after costs yearly since fund inception.

Fund Annual Income Distributions - A1 Fee Class, Cents per Unit

Date	Balanced Fund	Executive Equity Fund
March 2018*	2,33	
March 2019	4,18	
March 2020	3,82	
March 2021**	2,92	1,47
March 2022	2,81	4,10
March 2023	3,69	5,51
March 2024	3,96	4,54
March 2025	4,89	5,52
March 2026	5,82	8,10

**The 2018 distribution for the Balanced Fund covered a 7-month period.*
***The 2021 distribution for the Executive Equity Fund covered a 5-month period.*

This long-term growth in your free cash flow per fund unit was achieved by owning well managed, profitable, growing, undervalued businesses on a truly long-term basis.

In the Fund Positioning segment [*from page 22*] we provide a detailed look under the hood of each fund and the long-term investment value they present today. We believe the businesses you own can continue delivering positive fundamental growth, and that they will continue delivering attractive growth in fund-level annual income distributions and also fund-level total long-term investment returns.

For fund investors interested in the finer details of fund performance, we produce a quarterly Fund Performance Fact Sheet that is e-mailed to you, and that is also made available on our website.
In addition, if you have any questions about your fund investment results, be that over any time frame, please reach out to our lead portfolio managers [Mikael Liefferink & Daniel Malan]. Our direct e-mail addresses are provided on page 31. We enjoy and value any interactions with you and opportunities for us to listen, understand, provide clear answers if we are able to, or do more work as needed.

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3. Investment Thoughts on Leadership

We begin this segment with a real life and current case study: **Pick 'n Pay**.

Raymond Ackerman founded Pick 'n Pay in 1967, ironically after being fired as MD of Greatermans where he ran the Checkers supermarket chain. It is ironic because Checkers would later become part of the leading industry competitor, **Shoprite**. He was the CEO of Pick 'n Pay for 32 years until 1999. His chosen successor was **Sean Summers**, who served as CEO until 2007. Under their leadership Pick 'n Pay became, and remained until 2007, a dominant, world-class, and widely respected player in the ultra-competitive grocery retail industry in South Africa.

It turned into a disaster from there on - slowly at first, then faster and faster. The Ackerman family members, who controlled the Pick 'n Pay Board and vote, selected a succession of CEO's who just could not deliver. **Nick Badminton** from 2007-2012, **Gareth Ackerman** from 2012-2013, **Richard Brasher** from 2013-2021, and **Pieter Boone** from 2021 to 2023. The two core issues that none of these CEO's properly addressed was (1) an increasingly uncompetitive labour force and (2) excessive dividend payouts leaving too little capital for reinvestment and that also resulted in a highly geared balance sheet position. Unbelievably, the once untouchable Pick 'n Pay was heading for bankruptcy.

Then, 2023 saw the return of **Sean Summers** as CEO with a clear turnaround mandate and the full support of the Ackerman family members and Board. In his typical no-nonsense style, he immediately set about acknowledging and dealing with the two core issues named above. To be sure, the Pick 'n Pay Group is a massive business with 90,000 employees in a complex and ultra-competitive industry operating in a grossly mismanaged country. Turning it around was never going to be easy or quick. One of the things that sets Sean apart is his clear communication to manage these expectations in a realistic manner.

Now, stepping away from Pick 'n Pay to business leadership in general, there is clearly a range of differing ideologies along the 'spectrum of leadership'. The one we believe leads to sustained success for all long-term stakeholders is meritocracy.

We put together a list of some of the most successful long-term businesses, sports franchises, athletes, and musicians [*who all are also first and foremost businesses*] in the world. It turns out that all of them were led by founders and successive generations of leaders who were (or still are) relentlessly pursuing meritocracy.

Think about it - *Steve Jobs. Estee Lauder. Yvon Chouinard. Coco Chanel. Bill Gates. Pam Golding. Adrian Gore. Oprah Winfrey. Jannie Mouton. Lisa Su. Whitey Basson. Cristina Junqueira. Jeff Bezos. Mary Barra. Anton & Johann Rupert. Magda Wierzycka. Riaan Stassen. Jane Raphaely. Brian Joffe. Wendy Appelbaum.*

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Ingvar Kamprad. Anita Roddick. Bernard Arnault. Reese Witherspoon. Richard Branson. Taylor Swift. Ole Kirk Christiansen. Jami Gertz. George Lucas. Rihanna. Steven Spielberg. Beyonce Knowles-Carter. Rassie Erasmus. Anson Dorrance. Vince Lombardi. Pia Sundhage. Sir Alex Ferguson. Valerie Kondos. Phil Jackson. Jutta Muller. Joe McCarthy. Sarina Wiegman. Warren Buffett & Charlie Munger. Geraldine Weiss. Gary Player. Annika Sorenstam. Novak Djokovic. Serena Williams. There are many more to add.

We think these people seem to share interesting traits, namely:

- They set the highest standards of performance excellence of themselves in their chosen niche domains.
- They demand nothing less from those around them.
- People around them who repeatedly underperform their expectations do not last.
- They do not tolerate any nonsense.
- They recognize and reward their performing team members.
- They speak clearly, they say what they mean, and they mean what they say.
- They do not dwell on mistakes; instead, they identify and acknowledge them, and work to find solutions.
- They can come across as aloof and 'prickly'.
- They sometimes say the wrong things in public, and are often vilified as a result.
- They can get upset about seemingly small things, because pursuing excellence matters so much to them.
- They know and accept that they cannot keep everyone happy all of the time.
- They relentlessly pursue continuous improvement.
- They are able to make wildly unpopular decisions in the best interest of the bigger long-term picture.
- They embrace discomfort and can cope with it.
- They despise office politics.
- They place the long-term wellbeing and survival of the enterprise ahead of their personal interests.
- They are inherent optimists.
- They are relentless innovators in the pursuit of solving for risks and opportunities.

Reflecting more on this topic led us to a few important investment insights.

The **first key takeaway** is that we want the leadership of *every* listed business we invest in to fit this profile. We do not need nor want to ever settle for less. The business world is ruthlessly competitive, and the evidence is clear that ignorance, complacency, and hubris can weaken and destroy even the best businesses.

We want leaders who not only produce a sensible strategy, but that goes against the status quo and creates an element of discomfort. Then, they must be able to execute this strategy

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meaningfully. This requires both the conviction and courage to go down this road, along with the authority to act on it, and the resilience and support to see it through.

The **second key takeaway** became more clear when we contemplated the typical cycle of decline that can set in - be that occurring in countries' political systems or in the public (listed) business sector. Borrowing a leaf from the opening quote [*on page 1*], the origin of a successful business is created on the back of the often unseen work for decades of a relatively small group of totally committed, visionary founders with massive skin in the game and everything to lose. For sustained success it typically operates as a meritocracy.

A critical juncture occurs when a successful privately owned business becomes a publicly listed one. This is often [but not always] accompanied by a significant reduction in the founders' controlling ownership stake and sphere of leadership influence therein, as well as a deepening of governance in order to meet onerous regulatory requirements of being public. The composition of the Board tends to change, becoming far larger and with a majority of independent non-executive directors.

As this unfolds further, the business increasingly becomes professionally owned by institutional market participants, who collectively start playing a leading role in the voting process for all Board appointments - be that executive or non-executive. Perhaps think of this as the 'democratization' of a listed business.

A quote attributed to Winston Churchill now begins to ring true:

"*The best argument against democracy is meeting the average voter*"

The next step in a typical cycle of decline occurs when a democratically elected board nominates selected successors for the incumbent meritocratic leadership from a pool of all too ready and willing less-than-meritocratic candidates. The incentive to do this exists due to a real or imagined fear of having to contend with a 'problematic' leader that is a truth-seeker and a truth speaker that risks alienating some market participants and thereby negatively affecting the share price in the short-term. Thus begins a shift to lower performance standards amid more popular policies, committee-based decision making, and ingratiating conduct.

There are even amazing case studies where the boards of public businesses moved aggressively to fire the *founder* of the business from their leadership position and employment. Steve Jobs and Chip Wilson were ousted from their respective CEO positions at **Apple** and **Lululemon**. Apple famously had to rehire Steve to save it from extinction, whereas Lululemon is still floundering without strong leadership.

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The **third key takeaway** is that we realized that the final, and all too often existential, leadership succession mistake occurs when an exceedingly clever opportunist leader grabs the initiative to take over the business in their narrowly defined personal interest. This includes so-called 'Business Rescue Practitioners', a misnomer if ever we saw one, who seem far more interested in bleeding the carcass dry than in saving anything. *How many businesses can you name that have successfully emerged from a BRP-led 'rescue'?*

The **fourth key takeaway** we observe, in both political and business enterprises, is that the road to a successful recovery, or turnaround, does not seem to follow a linear trajectory of a slow progression back up the chain. Rather, we observed that the enterprise first has to reach, and accept it has reached, a point of extreme existential [wipeout] risk. Then it must move quickly to avoid outright failure. And, if it wants any chance of a successful turnaround, it must hyper-jump in the leadership spectrum all the way back to hard-nosed meritocracy. This appears to be playing out in the political leadership of a number of countries more recently. This is also what has played out in the business leadership of Pick 'n Pay.

Concluding this segment, the key implications for how we invest for you are:

- We look for and own businesses with hard-nosed leaders relentlessly pursuing meritocracy.
- We pay particular attention to leadership succession of the businesses we own, and verify that each successor is also cut from the same cloth.
- We avoid and are highly circumspect of attempted business turnarounds that lack leaders in the meritocratic part of the leadership spectrum.
- We pay attention to where leaders who prove to be in the meritocratic part of the leadership spectrum show up in the future. It can lead to excellent new investment ideas.

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4. Investment Strategy Update

Our 'heatmap' provides a keynote summary of where we see opportunities and risks in the markets at this time.

Asset Class	South Africa		Global *ex* South Africa	
Currencies	Despite recent strength the SA Rand remains meaningfully undervalued, but is also vulnerable to any global risk-off stance.		US Dollar remains king in a global risk-off stance.	
Commodities	Precious Metals sold off but do not yet offer attractive downside protection qualities. Some opportunities have emerged in selected industrial commodities.		Precious Metals sold off but do not yet offer attractive downside protection qualities. Some opportunities have emerged in selected industrial commodities.	
Government Bonds	The higher yields on offer in long-duration bonds presented opportunities, but remains vulnerable to further rising global benchmark yields and any deterioration in political leadership. Yields on short-term cash deposits are attractive.		There are attractive returns available for cash in short-term treasuries. Long bonds remain in a serious bear market, but geopolitical risks and record high sovereign debt levels remain material downside risks to duration exposure.	
Corporate Bonds	Yields alone will never be sufficient to compensate for the significant liquidity and pricing risks in the secondary market.		Rising benchmark yields, combined with low yield spreads and vulnerability to recession, all implies significant downside risks remain.	
Property Equities	A few attractive opportunities in discerningly selected, quality, scale & diversified businesses.		Significant price declines in selected instances looks interesting, but given gearing levels and rising interest rates we remain extremely cautious.	
Equities	Generationally attractive opportunities in a diversified range of quality scale businesses, mostly outside the Top 40 index. In contrast, the index, which is not representative of SA Inc, remains overvalued and vulnerable to a global risk-off stance.		Despite clear signs of elevated risks such as high valuation multiples, index concentration, and speculative behaviours, indices stubbornly remain near record highs. That said, we are increasingly finding pockets of long-term investment opportunities developing in specific industries.	

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We assessed and clearly communicated, for years now, that our investment strategy at this clearly elevated point in the long-term market index cycle is one of extreme caution. We have found no good reasons to change our stance since our last annual letter.

What this means in practice is that, **firstly, from a research perspective, we continue working just as hard on assessing downside risks as we do on assessing upside opportunities**. An important part of this remains our efforts to build an accurate and honest assessment of leadership. We want to be uncompromising about the businesses we acquire and own for the long-term being led by successive leaders with a core leadership belief in relentlessly pursuing meritocracy.

All businesses are dynamic and undergoing constant change, including of course all those we own currently. Our latest updated assessment of their leadership is that we are confident that *almost* all of them are currently led by the types of leaders we want. We identified two businesses we currently own where we are not yet as confident about their leaders as we would like to be - these have been prioritized for further research.

Secondly, from a portfolio management perspective, we continue favouring existing and new fund holdings that offer the most attractive levels of what we call '*positive asymmetry*'. We also actively reduce, exit, or avoid exposure to what we call '*negative asymmetry*'. To illustrate, below is a real example of four businesses at either end of this asymmetry spectrum and the actions we have taken as a result:

Business	Expected 5 Year Compound Return			Fund Management Action Taken
	Worst Case	*Base Case*	*Best Case*	
Stock A	5%	24%	37%	New Purchase
Stock B	5%	21%	39%	Increased
Stock C	-7%	9%	21%	Reduced
Stock D	-19%	-2%	13%	Exited

Stocks A and B are examples of '*positive asymmetry*'. In our worst case scenario we expect not to lose money, in our base case scenario we expect to make an excellent return, and in our best case scenario we expect to make a terrific return. We are constantly busy working to focus our funds on long-term investment opportunities where the odds are this clearly in your favour.

Stocks C and D are examples of '*negative asymmetry*'. In our base case scenario, we expect to make a mediocre return or even lose money, and if the worst case scenario plays out we expect to lose serious money. That leaves the best case scenario as the only one producing

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reasonably attractive returns. We do not wish to pursue hope or luck as an investment strategy.

5. Portfolio Management Actions Taken

5.1 Annual Fund Turnover

The average *annual* fund turnover in the Balanced Fund over the 9 years since its inception was **20,8%**, and the average *annual* fund turnover in the Executive Equity Fund over the 6 years since its inception was **20,5%**.

Our fund turnover - transactional activity - is extremely low by global investment industry standards. It clearly shows you and the executives of the businesses you own that we are walking our talk as long-term investors, it keeps your costs down, and it enables you to partake more fully in the commercial long-term value creation outcomes of the businesses you own in these unit trust funds.

5.2 Existing Fund Holdings *Reduced* (Past 13 Months)

In the **Balanced Fund** we reduced exposures to **AECI**, **Astral Foods**, **Tiger Brands**, and **Exxon Mobil**.

In the **Executive Equity Fund**, we reduced exposure to **Pepkor**.

There is nothing wrong with the fundamentals of any of these businesses - in each case we chose to bank some profits following meaningful share price appreciation resulting in reduced prospective returns. The proceeds were redeployed in other existing fund holdings and new holdings offering significantly better returns - without compromising fund-level business quality, diversification, or market liquidity.

5.3 Holdings *Exited* Completely (Past 13 Months)

In the **Balanced Fund** we exited **Adcock Ingram**, **Estee Lauder**, **Hochtief**, **CarMax**, **Mapfre**, **Miquel y Costas**, **Platinum Bullion**, **Nutrien**, and **Sprott**.

In **both funds** we exited **Afrimat**, **Spar**, and **Valterra**.

In the **Executive Equity Fund**, we also exited **Life Healthcare**.

With the exception of **Afrimat**, **Spar**, **CarMax**, and **Life Healthcare**, in every other case we chose to bank profits following meaningful share price appreciation resulting in reduced

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prospective returns and also the essential completion of our investment thesis. **Natco Pharma acquired Adcock Ingram** .

Afrimat and **Spar** were mistakes of our own. We name our mistakes clearly, internally and externally, because we investigate, learn from, share openly, and burn all these insights and lessons into our firm's collective investment memory - for future use.

At **Afrimat** we held onto our own high expectations for the continued success of their proven acquisitive growth and business culture integration capabilities for a bit too long. We identified concerns but then did not act fast enough to acknowledge the unfolding deterioration of our investment thesis - in particular, the rapid deterioration of a once pristine net cash balance sheet into one heavily laden with net debt. We did not lose significant money on Afrimat, as we had bought well initially, but in hindsight we judge we could and should have exited earlier than we did.

At **Spar** we misread who really controls the show. In hindsight it also took us too long to see this more clearly. We mistakenly placed our trust and centred our investment thesis on the Chairman's proven governance turnaround competency and proven success with Spur. Early indications were positive in that our key markers were being met - but we were watching the wrong hand, or hands as it were.

The combination of a persisting highly indebted balance sheet position and a showdown with the Spar Guild that culminated in the forced removal of the Chairman and Lead Independent Non-Executive Director was, for us, the final straw. We sold out at a loss in order to protect against the risk of further losses. Doing this is never easy, but it is an important lesson we learnt in the past and applied successfully over the years. A broken investment thesis is not something to ignore or replace with blind hope.

In the case of **CarMax** and **Life Healthcare**, we exited our positions quite soon after acquiring them because we uncovered new information that meaningfully eroded our confidence levels. Our work never stops as we continually assess new fundamental developments, network, and uncover new information. We realised these two businesses are not as high quality nor as deeply undervalued as we initially assessed. In addition, they are being managed by a leadership without significant skin in the game - financially or reputationally. We got them both wrong, but we figured it out quickly and acted right away.

All sale proceeds were redeployed in other existing fund holdings and also new holdings offering significantly better long-term returns - without compromising fund-level business quality, diversification, or liquidity.

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5.4 *Additions* to Existing Fund Holdings (Past 13 Months)

In the **Balanced Fund** we increased exposures to **Becle**, **Bell Equipment**, **Brown Forman**, **Bidvest**, **Diageo**, **Walt Disney**, **Estee Lauder**, **Growthpoint**, **Henkel**, **JSE**, **Hamamatsu Photonics**, **Pick 'n Pay**, **Rainbow Chicken**, **Remy Cointreau**, **Remgro**, **Rubis**, **Boston Beer**, **Swatch**, and **Vicat**.

In **both funds** we increased exposure to **Kumba** and **Pepkor**. We had reduced Pepkor in the Executive Equity Fund in February 2026 and were able to buy all of them and more back at far lower prices more recently.

In the **Executive Equity Fund**, we also increased exposure to **Astral Foods**, **British American Tobacco** , **Coronation**, **Italtile**, **Ninety1**, **RCL Foods**, and **WBHO**.

When we can clearly evidence that the people and businesses we own in the funds do as they say over time and deliver improving fundamentals, our confidence levels tend to increase. The best of both worlds for us is when their share prices are languishing or even declining at the same time. This may seem odd at first, but it often happens in the markets because market participants of all stripes show up daily to buy and sell assets for lots of different reasons - some rational, others perhaps not so much.

In all of the cases above we acted on our increased confidence levels together with deeply undervalued share prices relative to our estimated business valuations.

5.5 *New* Fund Holdings Acquired (Past 13 Months)

In **both funds** we established new holdings in **Reinet** and **Spur**.

In the **Balanced Fund** we also established new holdings in **Coronation**, **Bolloré**, **Netflix**, **Scandinavian Tobacco**, **TotalEnergies**, and **Wise**.

In the **Executive Equity Fund**, we also established new holdings in **Famous Brands** and **Life Healthcare** [*that we subsequently exited, please refer to segment 5.3 on page 14*].

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A Brief Overview of New Fund Holdings

As a general observation, we are confident that each of these businesses are led by no-nonsense executive leaders relentlessly pursuing a core leadership belief in meritocracy.

Reinet [*South African listed Investment HoldCo*]

Founded -	2008
Founder -	Johann Rupert
Key Leadership -	Chair Johann Rupert, CEO Wilhelm van Zyl, CFO Diane Longdon
Net Asset Value -	EUR6,6bn
Employees -	20

We have long held that the Rupert family represents everything that we admire the most about South African multi-generational entrepreneurial families. This is the second time since the inception of our firm that we are investing in Reinet. A recap - it was created in 2008 with the injection of the Rupert family stake in British American Tobacco, with a clear mandate to become a global investment business. Their primary actions were to responsibly exit the British American Tobacco stake and recycle most of that capital into the creation of a UK business called PIC [Pension Insurance Corporation]. That investment became a resounding success, and the value created was eventually realized when Reinet sold its full stake therein in early 2026.

Contrary to short-term market expectations for a large special dividend, Reinet retained all of the cash proceeds. The share price sold off materially, presenting us with an opportunity to buy in at a large discount to the net cash on the balance sheet alone. The Rupert family owns 25% of Reinet and controls all the votes with a dual share class - given the long-term track record and credibility of the Rupert family, we are happy for them to continue controlling decision-making in this manner without being unduly influenced by institutional shareholders.

Unsurprisingly, Reinet is busy with a large share buyback that is sensible and long-term value-accretive on a per-share basis.

Spur [*South African listed Restaurant Franchisor*]

Founded -	1967
Founder -	Allen Ambor
Key Leadership -	Chair Mike Bosman, CEO Val Nichas, CFO Cristina Teixeira, COO Kevin Robertson
Annual Sales -	ZAR4.2bn, and ZAR12,3bn across its franchisee portfolio
Employees -	1,130 at Spur, and 31,500 across its franchisee portfolio

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Spur also makes a welcome return to our funds. It is primarily an intellectual property owner of a range of strong restaurant brands with a capital-light growth business model that is highly free-cash-flow generative. Their restaurant brands include Spur, Panarotti's, John Dory, RocoMamas, Hussar Grill, Casa Bella, Nikos, and Doppio Zero.

Something that we really admire in any business, and specifically about Spur, is their focus on their core business, territories, leadership, and culture. Almost all of their business interests are in the same region and time zone, except one restaurant in Australia.

They have a strong net cash balance sheet and leadership have demonstrated sensible capital allocation with the acquisition and integration of Doppio Zero.

Coronation [*South African listed Investment Manager*]

Founded -	1993
Founders -	Leon Campher, Thys du Toit, and others from Syfrets
Key Leadership -	Chair Saks Ntombela, CEO Anton Pillay, CFO Aimee Rhoda, COO Llewellyn Smith
Annual Sales -	ZAR4,3bn
Employees -	330

We first acquired Coronation in the Executive Equity Fund in 2024, after its share price had declined meaningfully following a tax dispute - a case they eventually won. More recent share price pressure in the course of 2026 presented us with an opportunity to also acquire it for the Balanced Fund.

With stock market indices and passive index trackers strongly outperforming most disciplined truly active investment managers since early 2009, generating net inflows and maintaining fee levels have been exceedingly tough. In addition, the South African economy, labour force, and savings pool have stagnated. Also, Coronation's flagship Emerging Markets capability has been out of favour with global allocators.

Our core investment thesis is that Coronation is being priced for these tough conditions to continue forever and that even a slight improvement can result in meaningful investment, business, and share price outperformance.

Bolloré [*French listed Investment HoldCo*]

Founded -	1822 [*originally a paper manufacturer*]
Founders -	Nicolas Le Marie, Jean-Rene Bolloré
Key Leadership -	Chair & CEO Cyrille Borollé, CFO Cedric de Bailliencourt
Net Asset Value -	EUR20,6bn
Employees -	14,500 across its portfolio of investee businesses

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Bolloré is majority controlled by the Bolloré family through Compagnie de l'Odet, which is also listed. Bolloré owns major stakes in media, communications, and energy businesses, having divested its transport and logistics arm in 2024. We initially passed on this idea in 2024, but we further deepened our work and waited for the business to reach our buy levels. We also networked with credible people who have owned Bollore for the long-term.

The Bolloré family have an exemplary long-term track record of capital allocation that includes an evidenced listed game, are business builders, own a portfolio of good businesses, and have a credible, proven succession plan. In addition, the investment HoldCo's costs are low and it remains overcapitalized with potential further special dividends to be paid. They are countercyclically buying back shares, while the insiders are also increasingly acquiring shares.

Netflix [*US listed Digital Entertainment*]

Founded -	1997 [*originally a DVD mail-order business*]
Founders -	Reed Hastings, Marc Randolph
Key Leadership -	Chair Jay Hoag, Co-CEOs Ted Sarandos & Greg Peters, CFO Spencer Neumann
Annual Sales -	US$45bn
Employees -	16,000

Netflix also makes a welcome return to our Balanced Fund with our second ownership cycle thereof. We first acquired it in 2022, after it had sold off dramatically in large part due to leadership adapting its business model to include advertising.

Fast forward to 2026, and once again the share price had declined dramatically since the high point in mid 2025, more than halving. This time around the bear case is centred on how it will be unable to compete with ostensibly 'free' streaming competitors such as YouTube and TikTok with user-generated content.

Our core thesis for reinvesting in Netflix is that it is now being priced as a more mature media business in the markets, but we are backing a proven leadership that has repeatedly demonstrated - since the very beginning of its existence - that it can spot, acknowledge, and pivot to adapt and thrive.

We are impressed that its leadership managed to walk away from a potentially value-destructive bidding war with Paramount for Warner Bros Discovery.

The business is generating strong free cash flows and busy with a meaningful share buyback at what we deem to be per-share value accretive levels.

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Scandinavian Tobacco [*Danish listed Niche Tobacco Products*]

Founded -	1961 [*some of its constituents originate as far back as 1750*]
Founders -	Augustinus Fabrikker, CW Obel, RF Fabrikker
Key Leadership -	Chair Henrik Brandt, CEO Niels Frederiksen, CFO Marianne Bock
Annual Sales -	DKK9,1bn [US$1,35bn]
Employees -	8,858

We first acquired a small initial position in Scandinavian Tobacco earlier this year in March, to which we have added after the share price declined following a weak set of quarterly results - which, in our estimation, has no bearing on its real-world business valuation.

They are the world leaders in handmade premium cigars and machine-rolled cigars, and have also built a next generation smoke-free product line of oral nicotine pouches. They have a credible acquisition and integration track record, and there are clear opportunities for them to further consolidate their niche sub-industry. The business generates high profit margins and free cash flows, and we expect continued share buybacks at highly per-share value accretive levels.

It remains a smaller exposure in our funds that is complimentary to our other existing holdings in the global tobacco products industry - **Philip Morris International** and **British American Tobacco** .

TotalEnergies [*French listed Diversified Energy Production*]

Founded -	1924
Founder -	Ernest Mercier [*on request by the French government*]
Key Leadership -	Chair & CEO Patrick Pouyanne, CFO Jean-Pierre Sbraire
Annual Sales -	US$182,3bn
Employees -	101,513

We first acquired TotalEnergies in the Balanced Fund in 2020, when the oil price briefly crashed in the midst of the Covid pandemic, which we then sold in 2021 to raise cash for what we assessed at that time as even better investment ideas.

What materially changed in its long-term fundamentals in a positive sense is that we found out that its leadership had significantly improved the cost competitiveness, safety standards, and focus of the business. The share price had also sold off meaningfully from mid 2024 and provided us with a sensible reinvestment opportunity towards the end of last year.

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TotalEnergies is yet another business in our funds generating exceptional free cash flows and busy paying large dividends while also buying back meaningful amounts of its shares at per-share value accretive levels.

Wise [*UK listed Financial Services - Digital Payments*]

Founded -	2011
Founder -	Kristo Kaarmann, Taavet Hinrikus
Key Leadership -	Chair Barak Eilam, CEO Kristo Kaarmann, CFO Emmanuel Thomassin
Annual Sales -	US$2,7bn
Employees -	8,000

We think of and describe Wise as the 'CostCo' of scale benefits shared on global cross-country payment transfers. It remains founder-owned and -led by a visionary, ambitious entrepreneur, with a large market share growth runway ahead. It is busy buying back shares at per-share value accretive levels.

We deliberately established our minimum initial weight exposure, as it is our first ownership cycle of this business and we also continue doing more research to further deepen our understanding of its industry, competitive dynamics, and regulatory complexity.

Famous Brands [*South African listed Restaurant Franchisor & Central Kitchens*]

Founded -	1960
Founder -	George Halamandres & Halamandaris family members
Key Leadership -	Chair Christopher Boulle, CEO Darren Hele, CFO Neliswe Shiluvana, COO Derrian Nadauld
Annual Sales -	ZAR8,7bn
Employees -	4,126 at Famous Brands, and 25,000 across its franchisee portfolio

In comparison to Spur, Famous Brands is a quite different business. One part of it is indeed the same as Spur, being a multi-brand restaurant franchisor. Their leading restaurant brands are Steers, Wimpy, Debonairs, Fishaways, Mugg&Bean, and Milky Lane. Even within that they are quite different, with Famous Brands' restaurant portfolio being mainly quick service and takeaway restaurants with different store formats, menus, restaurant sizes, and staffing requirements.

An equally sized business, from a profit perspective, within Famous Brands is its food and beverage production facilities, reported on as 'Supply Chain'.

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This is a great example of when businesses are too easily assumed as being the same just because they are assigned to the same industry classification. The reality can be quite different, as in this case.

Famous Brands is highly profitable, generates strong free cash flows, and operates with a very conservatively geared balance sheet position. It used to be a market darling and highly rated, but has fallen out of favour ever since its peak in 2016. The share price has declined by over 70% since 2016, resulting in the opportunity we judge exists now.

The share price of any great business does not decline in this manner and for so long without there being widely known issues. Famous Brands have a few, and a concern of ours in this investment thesis, that we are monitoring closely, is the *potential* risk that their leadership might lack focus given a more widely globally dispersed operational footprint and an underperforming part of their portfolio of restaurant brands. We only established a minimum initial weight exposure in the Executive Equity Fund.

5.6 New Investment Ideas Assessed but Passed On (Past 13 Months)

Large amounts of our work go unseen, for example when we decide NOT to buy something we identified as a potential new investment idea and prioritized for further research.

Other than the 5 new South African listed businesses we acquired, we assessed another 17 that we passed on.

Other than the 5 new businesses listed outside South Africa we acquired, we assessed another 14 that we passed on.

All of our work on the 31 new ideas that we passed on is of immense value going forward. We gain incremental knowledge about more countries, industries, business models, leadership, and valuation with every assessment. It also expands our executive network. Oftentimes our new work leads to new insights into our existing fund holdings, or further sharpens our questions.

We prefer working on great businesses with great people - as a result when we pass on them purely due to the share price not yet being at our buy-levels we just add it to our Approved Global Wish List and wait - as long as it takes. We believe opportunity comes to those who are prepared.

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6. Fund Positioning

The Perspective Balanced Prescient Fund

Industry Clusters & Businesses	% of Fund
Cash	**15,0**
SA Rands	*6,7*
US Dollars	*8,3*
Alcoholic Beverages	**10,3**
Brown Forman	*3,2*
Diageo	*2,4*
Remy Cointreau	*1,8*
Boston Beer	*1,7*
Bede	*1,3*
Financial Services	**7,6**
JSE	*2,6*
Ninety One	*2,3*
Coronation Fund Managers	*0,9*
Wise	*0,9*
Haw Par	*0,9*
Investment HoldCo	**7,1**
Remgro	*4,4*
Bollore	*1,7*
Reinet Investments	*1,0*
Tobacco Products	**6,7**
British American Tobacco	*3,1*
Philip Morris International	*2,4*
Scandinavian Tobacco	*1,1*
Energy Production & Distribution	**6,3**
TotalEnergies	*2,5*
Exxon Mobil	*2,4*
Rubis	*1,4*
Construction & Infrastructure	**5,9**
Wilson Bayly Holmes - Ovcon	*2,1*
Bell Equipment	*1,9*
Vicat	*1,9*

Industry Clusters & Businesses	% of Fund
Food Production	**5,7**
Astral Foods	*2,1*
Rainbow Chicken	*1,5*
Tiger Brands	*1,3*
RCL Foods	*0,7*
Government Bonds	**5,3**
SA 10-Year	*5,3*
Property Management	**4,7**
Growthpoint Properties Ltd	*4,7*
Industrials	**4,6**
Bidvest	*2,6*
Hamamatsu Photonics	*2,0*
Food Retail & Distribution	**4,0**
Pick 'n Pay Stores	*3,0*
Spur	*0,9*
Entertainment	**3,1**
Walt Disney	*2,3*
Netflix	*0,8*
Luxury Goods	**2,6**
Swatch	*2,6*
Automotive Products	**2,4**
Combined Motor Holdings	*1,4*
WeBuyCars	*1,0*
Apparel & Furniture Retailer	**2,4**
Pepkor Holdings	*2,4*
Mining	**2,2**
Kumba Iron Ore	*1,3*
AECI	*0,9*
Chemical Manufacturing	**2,3**
Henkel	*2,3*
Home Improvement Products	**1,5**
Italtile	*1,5*
Hedge	**0,6**
S&P500 Put Options	*0,6*

With 43 individual fund holdings spread across 19 industry clusters, the Balanced Fund remains well diversified. Within a number of industry clusters there also exists significant diversity in respect of business models, products, and where they operate in the world.

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We manage each fund mandate within a clearly defined risk management framework, that specifically includes considerations such as maximum exposures to niche industries, sectors, and assets with severely compromised market liquidity. In addition, we aim to acquire and own only the best quality businesses in any global niche industry.

The Balanced Fund remains meaningfully invested in quality undervalued South African listed businesses, but the underlying reality is best shown in the following pie chart of where the fund, seen as a whole, generates its operating business revenues from globally.

Pie Chart 1: Balanced Fund Sources of Business Revenues

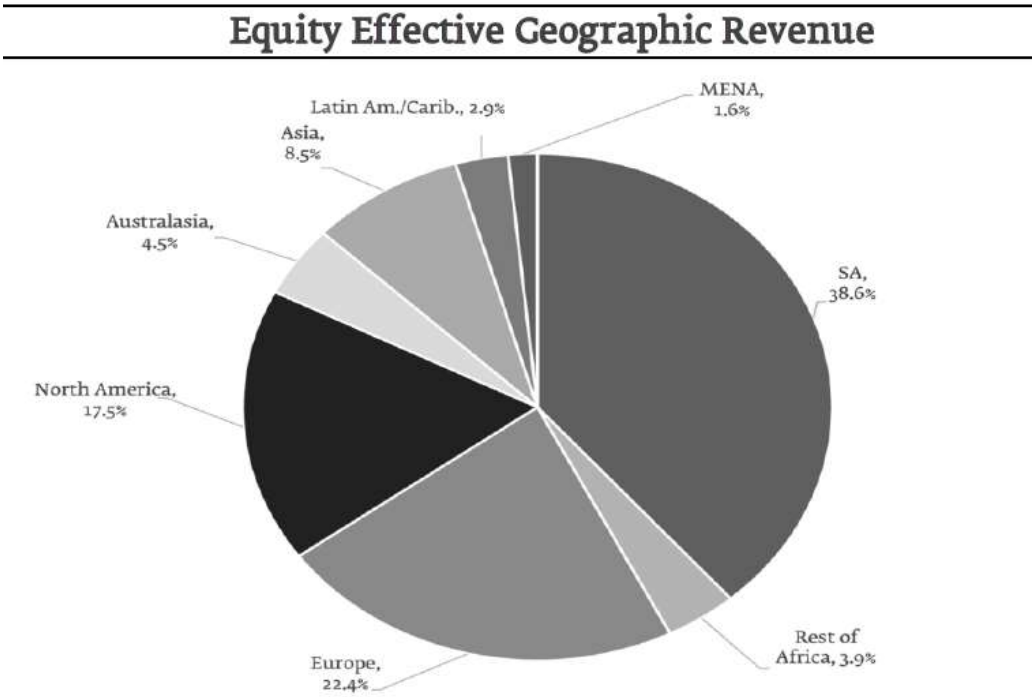


Table 1: Balanced Fund-Level Fundamentals

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Normalised PE	9,9	9,5	8,8	8,4	9,6	9,0	11,6	10,9	11,0	10,0
Price to Book LT Median	1,50	1,28	1,43	2,16	2,21	2,39	2,50	2,60	2,90	2,77
ROIC LT Median	14,6%	10,4%	11,5%	13,5%	15,3%	14,7%	18,0%	18,0%	19,0%	19,1%
Net Debt / EBITDA	0,87	1,60	1,04	0,54	0,37	0,25	0,60	0,60	0,50	0,39

This is the second year we provide this fund-level insight. A primer on the definitions:

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- 'Normalised PE' is the exposure weighted average of our estimated normalized earnings power price to earnings multiple of all the fund holdings at each yearend.
- 'Price to Book LT Median' is the equal weighted average of the long-term median price to book multiple of all the fund holdings at each yearend.
- 'ROIC LT Median' is the equal weighted average of the long-term median Return on Invested Capital percentage of all the fund holdings at each yearend.
- 'Net Debt / EBITDA' is the equal weighted average of the latest available Net Debt to EBITDA ratio of all the fund holdings at each yearend. A negative number means they are in a net cash position.

Table 1 shows that all of the businesses taken together in the Balanced Fund are today more or less similarly priced in the markets as they were in the past, but the fund today consists of far higher quality businesses together with being much more conservatively financed.

Graph 1: Balanced Fund Unitized Valuation Multiples



Understanding Graph 1 warrants a keynote summary as well as a technical explanation.

The core insight it provides is that the businesses in the Balanced Fund as a whole are priced today in the markets at a generationally attractive entry point, about the same as it was during the lowest point over the past 40 years during the Global Financial Crisis in 2009.

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Here is the math and logic behind our Unitized Valuation Multiples: Our team starts by identifying the most appropriate valuation multiple for each business and its industry, for example it might be a multiple of profits, book value, or sales.

Next, for each of the businesses we own in the fund today, we derive its current valuation multiple in relation to its own 40-year or longer history as a listed entity. If the current multiple is lower than its own historical average, then the resulting ratio will be less than 1 - implying that it is being undervalued. When this ratio is equal to 1 a business is still being priced in the markets to deliver the expected equity risk premium [a 5% expected real (after inflation) return]. This means that whenever this ratio is well below 1 it indicates potential deep undervaluation.

Finally, we combine all of the individual multiples into one single line that is also weighted by our actual current fund exposures per business. The core idea with this is to try to clearly show that (1) the fund as a whole is priced in the markets today at a ratio well below 1, implying that it is deeply undervalued, and (2) the level of undervaluation today is as attractive as it has been in the past 40 years.

The Perspective Executive Equity Prescient Fund

Industry Clusters & Businesses	% of Fund
Food Production	**18,6**
Astral Foods	5,2
Rainbow Chicken	5,1
Tiger Brands	5,1
RCL Foods	3,3
Financial Services	**15,7**
JSE	5,8
Ninety One	5,6
Coronation Fund Managers	4,3
Food Retail & Distribution	**10,4**
Pick 'n Pay Stores	4,6
Spur Corporation	3,9
Famous Brands	1,9
Construction & Infrastructure	**9,1**
Wilson Bayly Holmes - Ovcon	5,2
Bell Equipment	4,0
Investment HoldCo	**8,8**
Remgro	7,3
Reinet Investments	1,5

Industry Clusters & Businesses	% of Fund
Tobacco Products	**7,9**
British American Tobacco	7,9
Mining	**7,4**
AECI	4,1
Kumba Iron Ore	3,3
Automotive Products	**5,8**
Combined Motor Holdings	3,5
WeBuyCars	2,3
Industrials	**5,7**
Bidvest	5,7
Apparel & Furniture Retailer	**4,9**
Pepkor	4,9
Home Improvement Products	**4,3**
Italtile	4,3
Cash	**1,5**
SA Rands	1,5

With 22 individual fund holdings spread across 11 industry clusters, the Executive Equity Fund remains well diversified. Within a number of industry clusters there also exists significant diversity in respect of business models and products.

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The Executive Equity Fund is fully invested in quality undervalued South African listed businesses, but the underlying reality is best shown in the following pie chart of where the fund, seen as a whole, generates its operating business revenues from globally.

Pie Chart 2: Executive Equity Fund Sources of Business Revenues

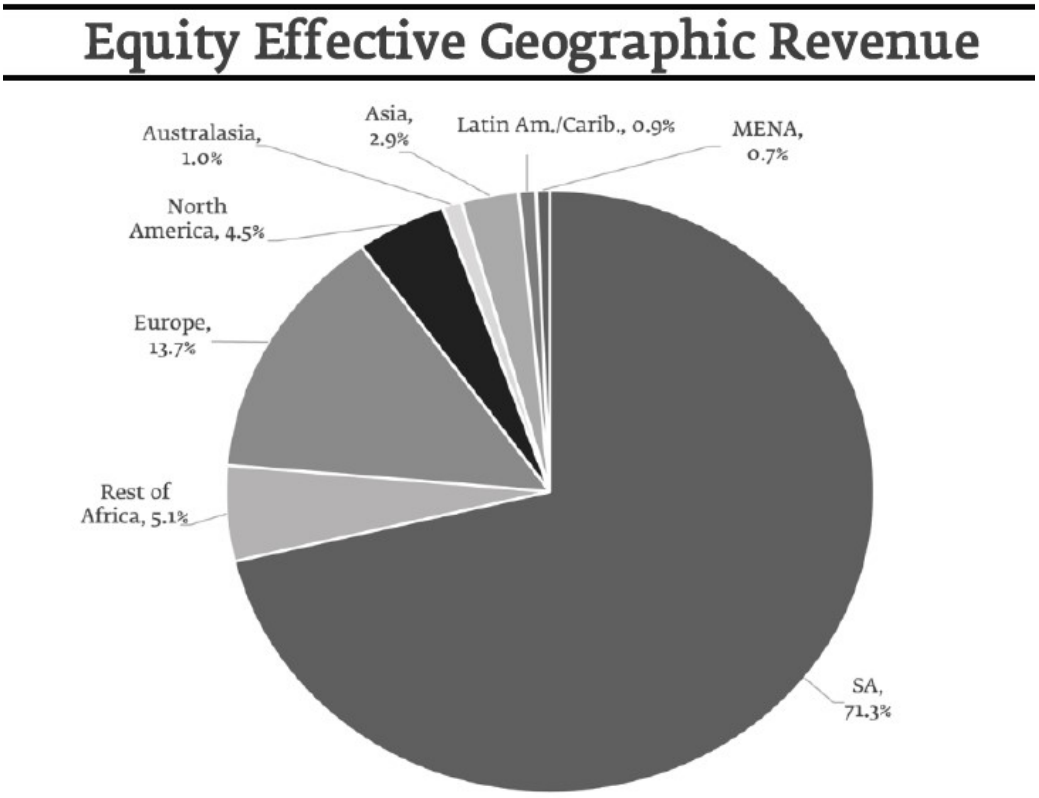


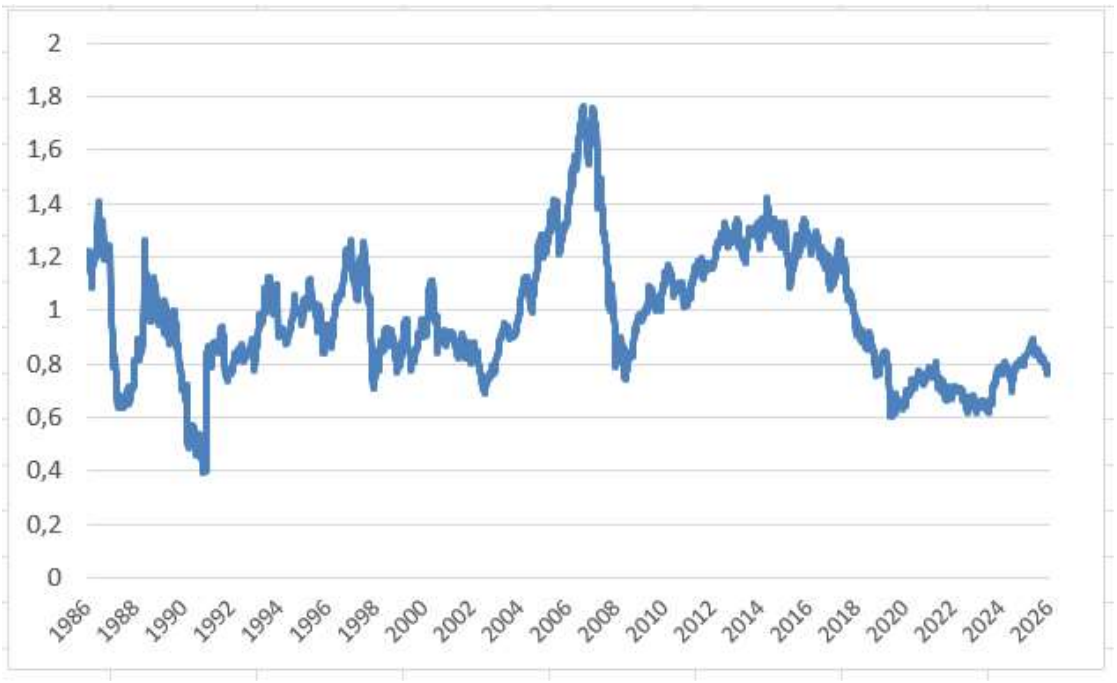
Table 2: Executive Equity Fund-Level Fundamentals

	2020	2021	2022	2023	2024	2025	2026
Normalised PE	7,6	9,3	9,1	8,6	9,3	8,4	7,8
Price to Book LT Median	2,10	2,36	2,20	2,90	2,90	3,00	2,87
ROIC LT Median	16,0%	17,1%	17,0%	22,0%	23,0%	24,0%	25,0%
Net Debt / EBITDA	0,50	0,28	0,40	0,40	0,10	0,10	-0,32

Table 2 shows that all of the businesses taken together in the Executive Equity Fund are today more or less similarly priced in the markets as they were in the past, but the fund today consists of far higher quality businesses and is much more conservatively financed.

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Graph 2: Executive Equity Fund Unitized Valuation Multiples



Understanding Graph 2 warrants a keynote summary as well as a technical explanation.

The core insight it provides is that the businesses in the Executive Equity Fund as a whole are priced today in the markets at a generationally attractive entry point, in line with the low points and long-term investment opportunities available in the course of the last 40 years.

For the technical explanation, please refer to the comments provided in the Balanced Fund commentary on page 25.

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7. FAQ & Our Answers

7.1 What is an appropriate length of time with which to sensibly assess the investment results of Perspective's unit trust funds?

We believe that a truly long-term investment approach such as ours should be evaluated over rolling 7-year periods.

7.2 Why do you apply a strict exposure risk limiter at fund or mandate level to a niche industry?

We believe that 'portfolio' management is in fact the considered management of opportunities *and* risks. No matter how hard and smart we work or the degree of confidence we may have in a niche industry investment thesis, we know that we can be proven wrong - for whatever reason. Anything can and does happen, and sometimes things just do not work out as we may anticipate - for better, or for worse.

7.3 Why do you apply a strict exposure risk limiter at fund level to assets with severely compromised market liquidity?

We believe that 'portfolio' management is in fact the considered management of opportunities *and* risks. One of the hidden and least understood portfolio management risks is the potential liquidity mismatch inherent in an open-ended unit trust vehicle that guarantees daily liquidity to its fund investors.

It would be dangerous and downright irresponsible of any professional fund manager to own a portfolio predominantly filled with highly illiquid listed or unlisted assets in anything but a permanent capital investment vehicle.

7.4 Under which circumstances would you actively reduce the Balanced Fund exposure to stocks?

There are over 50,000 global listed stocks. We only need 15 to 25 excellent and sufficiently diversified investment ideas to construct a fully invested portfolio. Therefore, the conceivable circumstances under which we would reduce equity exposure in the Balanced Fund would be if our team truly could not find enough sensible ideas that met all our core investment criteria.

That said, given the size, experience, focus, and research productivity of our investment team, the techniques, tools, and systems at our disposal, and the widest possible investable universe across all countries and market caps, we consider it extremely unlikely that we would need to reduce equity exposure in future.

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7.5 The Balanced Fund's exposure to South African domiciled assets have declined over time but remain significant - under which circumstances would you further reduce this exposure?

We manage the fund strictly within all of its regulatory requirements, but in principle we do not have a specific lower or higher bound for investing in South African domiciled assets specifically. Our funds are constructed bottom-up on a business by business basis. Our commitment to you as a fund investor in the Balanced Fund is to invest wherever in the world our team finds the best investment ideas - regardless of their listing domicile.

7.6 Mid and smaller capitalization stocks are currently a meaningful exposure in all of your funds - what is your rationale for this, and might this change in the future?

We do not have any restrictions in terms of our exposure to large-, mid-, or small-cap listed businesses. Our commitment to you as a fund investor is to invest wherever in the world our team finds the best investment ideas - regardless of their size of market capitalization.

That said, and further to our answer to question 7.3 above, we will at all times avoid creating a liquidity mismatch in our funds.

At this time, we have meaningful exposures to mid- and small-cap stocks purely because that is where our best investment ideas are. We do not operate with any form of bias against doing research on and investing in large-cap stocks. We are equally interested in any size of market cap stock, and our track record over the past 9 years clearly demonstrates that we have invested across the entire market cap spectrum.

The composition of our funds by market cap will most certainly change in the future; we just do not know when or by how much. That depends entirely on where we continue to find the best investment ideas for you.

8. Perspective Business Update

There were a number of notable changes at our firm over the past 13 months that further adds value to you.

In respect to our team, **Faith Kiarie** joined us in August this year. On her own initiative she found and first reached out to us back in January 2023. As an investment professional and member of our business team, headed up by James Steere, Faith's key responsibilities include client service. If you require any *operational* support with regards to your investments with Perspective, please contact Faith directly - her e-mail is provided on page 31.

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Jamie Penfold has grown to become another invaluable team member of Perspective. Among many other things he completed a key project to overhaul our website. This included providing hassle-free and easy digital access on any device of your choosing to the full archive of our range of investment communication. You can now access all our Annual Letters, Perspectives, Vlogs, and Fund Fact Sheets in one easy to navigate web location, and without needing to use or remember any cumbersome passwords.

Mikael Liefferink has completed all the regulatory examinations and experience requirements and is poised to become our second FSCA registered Key Individual. Following this, Mikael takes up an increased responsibility as our Chief Investment Officer, acting as the custodian of our long-term investment process. He is busy with a comprehensive first principles review of the detailed work flows inside our investment process as part of our commitment to the relentless pursuit of continuous improvement.

Clement Vautrin , **James Steere, Mikael Liefferink,** and **Jamie Penfold** created and hosted two successful financial literacy events for young working professionals, students, and scholars eager to learn about sound long-term investing and financial concepts. A number of people from the younger generations of our client families attended. We will be sure to continue with these events.

Our long-term business partnership with **Tweedy, Browne** in New York continues developing as planned. We will remain independent entities, but it is an intentional mutually beneficial relationship, blending aspects of our respective competencies, networks, and skillsets. We value the opportunities to learn from and with them about long-term investing and the business thereof.

In respect to our other key business partner relationships, under the leadership of **James Steere** we have successfully changed over to **Capitec Business** for our corporate banking needs and to **eComply** as our independent external compliance, where **Nick Howse** became our appointed Compliance Officer. These two changes were not just appropriate but they have further strengthened our overall business risk management framework.

We are privileged to have received inflows from long-term existing fund investors as well as a diverse number of **new fund investors** over the past 13 months. A warm welcome to Perspective to each of you.

And, **to all of our fellow fund investors** - older and newer - thank you so much for your continued trust in and support of Perspective. You inspire us to keep working hard and smart, to continue our relentless pursuit of continuous improvement, to uphold the highest standards of professional conduct and integrity, and to double down - again and again - on keeping your trust and support.

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Our work continues…

You have reached the end of our 2026 Annual Letter! Please let any of us know what you thought of it. We *always* have room for improvement.

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Faith Kiarie	faith@perspectiveim.co.za
James Steere	james@perspectiveim.co.za
Jamie Penfold	jamie@perspectiveim.co.za
John Rainier	jrainier@mweb.co.za [*Independent Non-Executive Chair*]
Mikael Liefferink	mikael@perspectiveim.co.za

General Disclaimers

Perspective Investment Management (Pty) Ltd is an authorised financial services provider (FSP 47672). Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance.

CIS's are traded at the ruling price and can engage in scrip lending and borrowing. A schedule of fees, charges and maximum commissions is available on request from the Manager. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. There is no guarantee in respect of capital or returns in a portfolio. Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax.

Full performance calculations are available from the manager on request. Annualised performance shows longer term performance rescaled to a 1-year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request. Highest and lowest investment returns for any 1 year over the period since inception have been shown. NAV is the net asset value that represents the assets of a Fund less its liabilities. All fund data is drawn from Eagle Investment Systems LLC, as of 30 October 2026.

Prescient Management Company (RF) (Pty) Ltd is registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). For any additional information such as fund prices, fees, brochures, minimum disclosure documents, and application forms please go to www.prescient.co.za.

This document reflects the views of its authors as of the date indicated. The authors reserves the right to change their views whenever the facts change, without notice. This document is for information purposes

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only and should not be used for any other purpose. The information contained herein does not constitute an offering of advisory services or an offer to sell or solicitation to buy any securities in any jurisdiction.

Unless otherwise indicated, all market data is drawn from Refinitiv.

Perspective team members made all calculations.

Any errors are entirely our own.

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